

Outline Of An Acquisition Strategy

I. Requirement

A. Summary description

B. Identification of authoritative source documents

(e.g., Operational Requirements Document (ORD), Acquisition Program Baseline (APB)).

C. Status of requirement definition

(e.g., not yet complete; complete and current; being revised)

II. Program Structure

A. Summary Diagram

B. Acquisition Phases

1) For each phase

a. Name

b. What is to be accomplished

1) Exit Criteria

2) Maturity of system design and system specification at end of phase

3) Other products of phase

c. Critical events (e.g., design reviews; tests)

2) Concurrency

III. Risk Assessment

IV. Approach to Managing Program Cost and Performance

A. Establishing cost objectives

B. Managing Tradeoffs between Cost and Performance

1) Anticipated evolution of trade space

2) How tradeoffs will be encouraged

- 3) *Government role in managing or approving tradeoffs*

V. Program Management

A. General Philosophy and Approach

B. Responsibilities

C. Resources

1) Funding

2) Staffing

a. Government

b. Contractor support

D. Internal Controls

E. Tailoring and Streamlining Plans

1) Requests for relief or exemption from requirements

2) Other tailoring or streamlining plans

VI. Support Concept and Strategy for Implementing It

VII. Business and Contracting Strategy

A. Industry Involvement in the Program to Date

B. Competition

1) Market Research Conducted and/or Planned

2) Potential Sources

3) Plans for Full and Open Competition, or Reasons and Plans for Other than Full and Open Competition

C. Contracting Strategy

1) Major Contract(s) Planned

2) Contract Structure

- a. Basic Contract (what it buys; how major deliverable items are defined)
- b. Options, if any

3) *Contract Type*

- a. Basis for selection (in terms of FAR Part 16)
- b. Linkage to program risk assessment

4) *Incentives*

- a. Cost Control
- b. Meeting or exceeding program cost objectives
- c. Performance
- d. Other

5) *Special Contract Terms and Conditions*

D. Component Breakout

VIII. Other Important Considerations

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